

Atlântica Foods

Market News

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Bimonth Informative

FCOJ: 2008's quantities already sold & last 2007's Brazilian finished

Market keeps eyes open for FCOJ next season which is scheduled to start next June. Due to climate specificities and tree diseases, Brazilian big processors already signalized a reduction on season size and Brazilian officially numbers should be available around April/08; henceforth some quantities are being sold for future shipment with prices to be fixed on May/08 and 2007 last small availabilities, delivered.



Word has it that prices of the new season will be around USD 2000/mton.

Goglio

Italian Company Goglio S.p.A. enriches its machine offer with the "G21" model that can be seen on the next Interpack fair. This is a compact and economic form fill and seals equipment for 'roasted and ground' coffee; definitely it is the ideal solution for small and medium roaster's approach to the Goglio packaging concept of quality.

That new machine has been projected especially to attend new emergent markets like South America (specially Brazil), Africa and Asia.

ATTENTION

Pink guava - increased demand and reduced offer

Pink guava's culture is being affected worldwide. In Brazil, the coming winter that, naturally, reduces fresh fruit availability, already gave signs of anticipated reduction. Besides that, a big demand for both fresh fruit and juice and Brazilian currency's valuation against US Dollar increase costs and instigate the dispute for volume and prices. Abroad, problems with production emphasize Brazilian factors and ask prompt reaction from buyers that will need product until October/08, when Brazilian situation is scheduled to normalize with expected high prices and limited availability.

Demand for tomato products heats the quotations for harvest 2008

The tomato harvest of Goias/ Brazil is scheduled to start between May and June/08 with increased demand and firm prices due to the worldwide current situation, like the boost of consumption at the domestic market.



Besides that, Brazilian suppliers continue to receive export requests for tomato pulp and exporting by-products, what is not common since Brazil is not a traditional exporter of these products and the Chilean harvest, a known international supplier, is in progress. Sources of the Brazilian sector indicated that some business have already been closed with importers of Italy, Argentina, Uruguay and Venezuela, among others. So, purchasers have advanced into the next season and are closing programs for future deliveries.



Events

INTERPACK FAIR - German / April , 24-30 2008



Atlântica Foods, through its special packaging department, will participate in the world's main fair in the sector of machinery and packaging: the INTERPACK 2008, which will occur in Düsseldorf from 24

to 30 April.

We will be there on the **booth E-41 in Hall 11**, with Goglio company. Please visit us and get to know the latest news about machinery and packaging for coffee, as well as the packaging line for food industry in general.



FHA SINGAPORE - See you there in Singapore between April, 22-25, 2008, **at our booth 2.K401 in Hall 2.**

Gulfood 2008

As per the last two editions and our expectations, Gulfood Fair was extremely successful ! Thank you very much for your visit and we hope to see you there next year.