

# Atlântica Foods

## Market News

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### Delay in the harvest of mango



Brazilian crop of Tommy Atkins mango, that normally starts in November, might have a delay of some weeks this year since the needed rain in July/August, that would water the plantations, did not happen in those months and, consequently, making the initial blossom of the trees impossible, losing fruit bud.

In the end of October, rain, although, in small quantity, was well received by all; slowly, prices of mango pulp are becoming available and the market is waiting, anxiously, for the number of this crop.

### FCOJ - Florida's forecasts

The forecast for Florida's 2007/2008 orange production has succeeded in a wrong-footing after USDA release indicating Florida crop at 168 mio box - lower than anyone expected.

According to Foodnews orange tree crop forecasts have been competing for attention: Florida Department of Citrus was estimating 170 mio boxes, the private Elizabeth Steger report puts the crop at a surprisingly high 198 mio boxes and Louis Dryfus predicted 180 mio boxes. According to it, a lot of speculation ran in the market, that was expecting lower prices to be released during the Annual Conference World Juice in Barcelona and Anuga Exhibition in Germany (both in October/2007), however it did not happen; orange suppliers were making its calculations but not offering at all.

Brazilian FCOJ price is expected to be settled at higher prices than last month contracts due to the market actual situation, weather dryness, Brazilian exchange rate and company demand.



### Tomato Market

After ANUGA Fair, the world biggest food exhibition, the information that tomato market is moving is now reinforced.

At this moment, processors like Argentina, Brazil and Chile have no product available and although Chilean's and Argentina's crop are coming, the perspective is a 20% reduction if compared to last year. It is also important to consider that stocks at USA and China, big processors of Tomato by-products, are small and any offer is subject to final confirmation.

According to market sources, the forecast is that, definitively, until June-July 2008, when new crops from China, Brazil, Europa and USA are scheduled to start, buyers will have difficulties on their own acquisitions.



### Events

#### Industries of Coffe's anualy meeting



Atlântica Foods will participate in ENCAFÉ 2007 (National meeting of Coffee Industries), promoted by ABIC (Brazilian Association of Coffee Industry), between November 14 and 18 in Enotel in Porto de Galinhas, Pernambuco, with the theme Sustainability and Consumption Aware.

The event, which is in its 15th edition, attracts entrepreneurs and executives of the coffee branch, as well as buyers and suppliers of the field. The ENCAFÉ 2007 has two more internal events that occur at the meeting: the 5th Fair of Machinery, Products and Services, which brings the most current technology for the industry, and the 5th National Competition "ABIC Quality of coffee" with the selection of winners and auction, several rounds of talks and discussions on current and relevant issues for the industry. **Our booth there is A13**. Come and see us!



**IFEAT** - The conference was very good; it was a pleasure to met clients and important contacts. Thanks!



**ANUGA** - As always, it was a success! Thank you very much for your visit at our booth, out of the more than 6000 national and international exhibitors!



Due to its clients' request, Atlântica Foods is now increasing its portfolio of products by **exporting refined sugar**. At first, the clients are juice producing and food based producing companies which import

directly from Brazil and need high quality sugar (colors 45 and 150) packed in common or big bags. The first shipments are headed to the East Europe and Middle East. We expect 20.000 mton will have been shipped by 2008.

